

BUSINESS DEVELOPMENT MANAGER

OPPORTUNITIES WAITING FOR YOU

- Gaining new customers in foreign markets
- Building long-term business relationships with customers and technology suppliers, including Microsoft
- Research and identify new business opportunities
- Negotiation of business conditions, contracts with a focus on business development strategy
- Creation of sales presentations and offers in accordance with customer needs and company standards
- Continuous monitoring and analysis of the effectiveness of sales activities
- Maintaining effective information flow and building good relations within the organization

YOUR SKILLS

- Sales experience in foreign markets (DACH or GB or Nordic) with a proven track record of success in gaining new customers
- Free use of English or German at a level that enables communication in business matters
- Entrepreneurial and energetic approach to securing new business
- Knowledge of Microsoft technologies, in particular Dynamics 365 Finance, SCM, Commerce
- Highly developed sales and negotiation skills

WHY JOIN OUR TEAM



We inspire each other during training



Modern tools will facilitate the performance of even the most complex tasks



Qualified employees with great experience who are great mentors - will say what you will not learn in any studies



Fast decision-making path, great independence and the ability to create your own solutions



We put health first, which is why we provide a medical care package



A healthy mind in a healthy body, which is why we offer sports packages



Modern office in a convenient area of Łódź



We offer group insurance



Fruit and vegetable Mondays



You will have a company magazine and book rental service at your disposal



We organize integration events because we know how important a good atmosphere is



We guarantee an automatic coffee that will stimulate you to action

[APPLY](#)

praca@mspos.net

MS POS

Knowledge is the Solution

MS POS Poland specialises in digital transformation and business process optimisation through the implementation of Microsoft Dynamics 365 and Power Platform. Our "Knowledge is the solution" strategy represents the essence of knowledge and the importance we attach to investing in the development of the competences and skills of our employees.

Gold
Microsoft Partner

